Career development for academic medicine—a nine step strategy

Make sure your career goes to plan by using Linda Pololi’s innovative form of career development guidance

“The self-reflection is the school of wisdom”
Baltasar Gracian, 1601-58, Spanish philosopher and writer

Academic medicine depends upon talented and vibrant faculty members, but reports of difficulties in recruiting to academic posts in the United Kingdom, and career dissatisfaction in the United States, have led to calls for action to improve careers in academic medicine. Supporting the professional and personal development of the medical faculty is fundamental to strengthening and renewing achievements in patient care, teaching, and research.

Mentoring
Most faculty members report a lack of effective mentoring, particularly for under-represented groups such as women. The academic development plan (ADP) was developed by the author for use in the mentoring programmes of a designated National Center of Leadership in Academic Medicine. The ADP was very positively evaluated by two cohorts of medical faculty who used it as part of a peer mentoring programme over eight months.

Academic development plan
The ADP provides a coherently organised written plan for academic advancement, which recognises the aspirations of faculty members as well as the needs of the departments where they work. ADPs help faculty members to define and describe intellectual focus, clarify personal values, and long term career goals, and identify areas where skill development is necessary.

An effective ADP outlines a pathway for each professional domain (such as teaching, clinical care, research, or administration) and involves careful consideration of personal aspirations, interests, strengths, values, priorities, sources of fiscal support, current and desired roles, and programme and department priorities. Making choices that are consistent with individual values underpins the entire process. In other studies, values have been recognised as being important, but little work has focused on relating values to actions.

Step one—clarify your governing values
These are the deeply held values and standards that govern all aspects of your life and which act as guiding principles for choices, decisions, and behaviours. Some examples are truthfulness, enjoyment, responsibility for children, intellectual challenge, social justice, financial wellbeing, kindness, respect for diversity, freedom, and security. Typically, an individual’s values are acquired through interaction with family, peers, and social systems. In our experience of working in medical schools, most faculty members have not taken the opportunity to articulate their own governing values.

Prepare a list of your governing values
This first critical step will build self awareness and an understanding of your values, which is fundamental to starting your ADP.

Write a list of what you value most. This first step may take a few hours. Try to find a period of uninterrupted time in a pleasant, non-work setting to do this. Try to avoid identifying what you think you should value, but concentrate instead on what’s important to you. A person’s values can be inferred from their behaviour, so if you are having trouble identifying your values, it may be helpful to think back to an important decision you have made and try to elucidate which values motivated you in the choices you made at that time.

Write a clarifying paragraph for each value.

Step two—prioritise your values
These questions may help you:
• What do I value the most?
• What do my conscience tell me are the highest priorities in life?
• Based upon my experience and knowledge, what do I consider to be of greatest worth?
• If I could live by only three or four values, what would they be?
• From a long term perspective, which will have the highest reward for me—my family, friends, work, and/or profession?
• How do I wish to be remembered by my family and by my colleagues?
• What would I want others to say about me at my funeral? Write your own obituary.

Step three—identify your strengths
It is important to identify your strengths rather than focusing on skills you do not possess (the latter can deplete enthusiasm for the process). Write down the individual strengths and abilities that have helped you to get where you are now, and identify your special talents.
Applying for grants

Every year thousands of doctors and medical students across the country apply for research or elective funding. Here’s how to ensure your application tops the pile.

Before applying
- Check you qualify for a grant.
- Make sure you have enough time to prepare your application before the deadline.
- Never assume that you don’t stand a chance of succeeding; this will only happen if you don’t apply.

When applying
- Address your application to the correct person.
- Include a formal covering letter stating your position and why you should be considered for funding.
- Type your application in black ink, using a recognised font on white paper.
- Send an up-to-date CV, with the contact details of two referees.
- Enclose a detailed outline of your proposal, including the name of your supervisor, if possible.
- Include a letter of support from your tutor.
- Consider an outline of proposed costs.
- Run your application past your tutor before sending it off.
- Offer to submit a formal report or present your findings upon your return.

After applying
- Carry on applying for funding from other sources—don’t hold your breath for any one institution.
- Keep a list of the institutions you have applied to, in order to keep track of application numbers and successes.
- If you are successful, make sure you thank your funding source upon your return.

These tips were compiled when reviewing applications for student elective grants for the London Association for the Medical Women’s Federation (MWF; www.medicalwomenfederation.org.uk).

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Step four—consistent with your values, where do you want to be 10 years from now?
- Is what your dream for yourself?
- What type of position are you ultimately seeking?
- Which pathway in academic medicine is most exciting for you? Where do you want to place your intellectual focus?
- How do you want to focus your career? Do you want to concentrate on research, clinical practice, medical administration, scholarship, teaching, or some combination of these?
- Do you want to be a famous researcher, a department chairperson, a dean, a great teacher, a great humanitarian, a compassionate doctor, a devoted parent?
- Define the position you want to be in 10 years from now without considering how you will get there. Is this consistent with your governing values? It has to be. You can craft your career to realise your own chosen legacy
- Write down your dream for yourself.

Step five—identify your one, three, and five year goals
With your 10 year trajectory defined, it’s now helpful to identify logical intermediate goals that will be important in the realisation of your long term aspirations. Clarifying these goals will also help you evaluate and respond to each new request or opportunity. Having carefully thought out goals will help you to differentiate between the opportunities that reflect your values, and complement the choices you have made, and those that are not contributory or are in conflict.
- Write them down.

Step six—what skills or tasks do you need to develop to achieve your one year goals?
You now need to go through the process of developing strategies to achieve your goals for the next three years. Are there certain tasks you need to do to meet a certain goal? List the skills and tasks you wish to address in this first year of your plan.

Step seven—write a learning contract for each skill or task
You will now make a learning contract with yourself for each of the skills or tasks you want to develop. Formulating a learning contract will help you plan how you will accomplish your learning and goals. Use a separate learning contract form for each skill or task (learning objective).

Guidelines for completing the learning contract
- Learning objective—write down the skill or task you wish to address at the top of the form. Make the statement in terms of the outcome, or end result, rather than the process you will use to get there.
- Write the date by which time you intend to accomplish the learning
- Action steps. List detailed sequential steps for how to achieve this learning objective (for example, five small group teaching sessions, Medline search, enrol in a faculty development workshop on using statistics, find some collaborators)
- Target date. Enter a target date for completion of each action step. Note dates in your calendar as reminders

- Resources. Think through what you will need for each action step
- Evaluation. How will you know that you have accomplished your learning objective?
- Verification. What measurable and observable evidence could you show to verify that you have achieved the learning objective (for example, student evaluations of teaching session, peer evaluation, research analysis, calendar showing dinner with the family three times a week for six months)?

Step eight—involve your supervisor
At this stage, it would be wise to make an appointment to meet with the head of your department to discuss your draft plan, and ask how your plans fit in with those of the division and department. This is vital information as you are much more likely to receive help and support for your ADP if your interests match those of the unit. If you find that your plans do not fit in with the unit’s priorities you will need to reassess your position. Be prepared to negotiate goals, ways of achieving your learning objectives, and your timeline. Ask your supervisor to help you achieve your goals and try and have these integrated into your annual expectations within the department.

Step nine—repeat steps six and seven for your three and five year goals
As you approach the last quarter of your first year on your ADP, draw up the list of skills and tasks that you need to develop to achieve your goals for the next three and five years. You are now well on the way to achieving a planned career that will be consistent with your values and fulfil your dreams.

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